Business Law 3301-Fall 2015
CRN 25021
Tuesday — Thursday 12:00pm to 1:20pm

Instructor Information:
Robert Sandoval, MBA, CPA, JD
Office: COBA Room 217
Telephone: 544-3930 (Leave Message)
Email: rssandoval1@utep.edu (alternate e-mail address: rssandoval@sbcglobal.net)

Office Hours: Before and after class and by appointment.


Course Description, Prerequisites, and Objectives:

Catalog Course Description: Legal Environment of Business (3-0). A study of the legal and ethical environment of business to provide a legal foundation for careers in business or government. BLAW 3301 or BLAW 5306, but not both, may be counted toward degrees awarded in the College of Business Administration. Restricted to majors: ACCT, BASD, CIS, ECON, FIN, MGMT, and MKT.

Legal Environment of Business is an introductory study of the legal and ethical environment of business. There are no prerequisites for this course.

Some of the objectives of the course will be to:

1. Discuss the historical sources of law in the U.S.;
2. Discuss the nature of the legal U.S. legal system and discuss the resolution of disputes inside and outside the legal system;
3. Discuss the role the U.S. Constitution plays in the regulation of business;
4. Discuss the difference between civil and criminal law, and the duties and liability of each;
5. Discuss the distinction between intentional torts, negligence, and strict liability and examine the nature of each of type of tort;
6. Examine the legal requirements for contract formation and enforcement of contracts;
7. Discuss the different types of business entities;
8. Discuss the different type of employment regulations;
9. Distinguish between real and personal property and examine the acquisition and transfer of such property;
10. Examine the nature of the debtor-creditor relationship and bankruptcy law.

**Dates/Topics/Assignments:**

**Week I**

**Tuesday, January 20, 2015**

Introduction/Go over Syllabus  
Chapter 1: The Nature of Law

**Thursday, January 22, 2015**

Chapter 1: The Nature of Law  
Chapter 2: The Resolution of Private Disputes (Courts and Alternative Dispute Resolution)

**Week II**

**Tuesday, January 27, 2015**

Chapter 2: The Resolution of Private Disputes (Courts and Alternative Dispute Resolution)

**Thursday, January 29, 2015**

Chapter 3: Business and the Constitution

**Week III**

**Tuesday, February 3, 2015**

Chapter 3: Business and the Constitution  
Chapter 5: Criminal Law and Procedure

**Thursday, February 5, 2015**

Chapter 5: Criminal Law and Procedure

**Week IV**

**Tuesday, February 10, 2015**

Chapter 5: Criminal Law and Procedure  
Chapter 6: Intentional Torts
Thursday, February 12, 2015

Chapter 6: Intentional Torts
Chapter 7: Negligence, and Strict Liability

Week V

Tuesday, February 17, 2015

Exam 1: Chapters 1, 2, 3, 5, 6, and 7. 50 MC Questions. Closed Book.

Thursday, February 19, 2015

Chapter 9: Introduction to Contracts
Chapter 10: The Agreement: Offer

Week VI

Tuesday, February 24, 2015

Chapter 10: The Agreement: Offer
Chapter 11: The Agreement: Acceptance

Thursday, February 26, 2015

Chapter 11: The Agreement: Acceptance
Chapter 12: Consideration

Week VII

Tuesday, March 3, 2015

Chapter 12: Consideration
Chapter 13: Reality of Consent

Thursday, March 5, 2015

Chapter 13: Reality of Consent
Chapter 14: Capacity to Contract

Week VIII

SPRING BREAK: MARCH 9-13

Page 3 of 12
Week IX

Tuesday, March 17, 2015

Chapter 14: Capacity to Contract
Chapter 15: Illegality

Thursday, March 19, 2015

Chapter 16: Writing Requirement
Chapter 17: Rights of Third Parties (Time Permitting)

Week X

Tuesday, March 24, 2015

Chapter 18: Remedies

Thursday, March 26, 2015

Chapter 19: Formation and Terms of Sales Contracts ((Introduction Only)

Week XI

Tuesday, March 31, 2015

CESAR CHAVEZ HOLIDAY – NO CLASS

Thursday, April 2, 2015


Week XII

Tuesday, April 7, 2015

Chapter 37: Introduction to Forms of Business Entities

Thursday, April 9, 2015

Chapter 37: Introduction to Forms of Business Entities
Chapter 51: Employment Law
Week XIII

Tuesday, April 14, 2015

Chapter 51: Employment Law

Thursday, April 16, 2015

Chapter 23: Personal Property and Bailments

Week XIV

Tuesday, April 21, 2015

Chapter 24: Real Property and Mortgages

Thursday, April 23, 2015

Chapter 25: Landlord and Tenant (Time Permitting)
Chapter 26: Estates and Trusts (Introduction Only)

Week XV

Tuesday, April 28, 2015

Chapter 28: Introduction to Credit and Secured Transactions

Thursday, April 30, 2015

Chapter 29: Security Interests in Personal Property

Week XVI

Tuesday, May 5, 2015

Chapter 30: Bankruptcy

Thursday, May 7, 2015

Chapter 30: Bankruptcy/Review

Tuesday, May 12, 2015


Note: Meeting Time for Final Exam is 1:00 pm – 3:45 pm
The ability to remember material and to respond under pressure is an important skill. We will have three examinations this semester. Each exam is worth a maximum of 50 points. Each exam will consist of multiple choice or short answers questions similar to those we cover in class.

**Class Assessment:**

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<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Exam I:</td>
<td>50 Points</td>
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<tr>
<td>Exam II:</td>
<td>50 Points</td>
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<td>Exam III:</td>
<td>50 Points</td>
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<tr>
<td>Attendance/Participation:</td>
<td>50 Points</td>
</tr>
</tbody>
</table>

**Total:** 200 Points

Class meetings will be composed of lecture, class discussion, discussion of court cases, and going over the problems at the end of the chapters.

Exams will be based on the textbook and the lectures.
CLASS POLICIES AND DECORUM

I AM ASSUMING THAT YOU ARE TAKING THIS COURSE TO LEARN BUSINESS LAW. THESE CLASS POLICIES ARE DESIGNED TO HELP YOU REACH THAT GOAL.

1. **Preparation:** Students are expected to have read the chapters and completed the problems/cases at the end of each chapter prior to each class meeting. **You will not receive attendance/participation credit if you are not prepared to participate in class.**

   The ability to make oral presentations and to respond to questions and comments from clients, customers, colleagues, employers, employees, shareholders, and the general public are important skills for a business manager. Managers who are able to communicate orally in a clear, concise, and interesting manner are more valuable to their firms.

2. **Attendance:** The student is expected to attend all classes and laboratory sessions. It is the responsibility of the student to inform each instructor of extended absences. When, in the judgment of the instructor, a student has been absent to such a degree as to impair his or her status relative to credit for the course, the instructor can drop the student from the class with a grade of W before the course drop deadline and with a grade of F after the course drop deadline.

   **Note:** There are no “excused” absences and you will be dropped after your 5th absence.

   Please refer to the Academic Regulations of the University’s Academic Catalog:

3. **Laptops and Tablets:** You may bring your laptop or tablet to class except on exam days. You will not receive attendance/participation credit if you engage in unauthorized communications or entertainment during class.

4. **Cell Phones:** Use of cell phones or similar devices is strictly prohibited in class. **If you use your cell phone or similar device in class, you will be asked to leave the classroom and will not receive attendance/participation points for that day.**

5. **Blackboard:** We will use Blackboard in this course for various matters. Please login to Blackboard regularly for announcements, to lookup your grades, and for class handouts.

6. **Tardiness:** Tardiness will be strictly prohibited and not tolerated. **Do not come to class if you are tardy.**

7. **Leaving Early:** If you leave early for whatever reason, you will not receive attendance/participation points.
8. **Textbook Required:** I have created a custom printed and e-book through the publisher to make the book more affordable. There is NO EXCUSE why you should not have a book IN CLASS. Consequently, you will be asked to leave the classroom if you do not have your book and you will not receive attendance/participation points for that day.

9. **Makeup Exams:** There are no makeup exams. A student absent from a test during the semester is graded zero (0) unless another policy is set by the instructor. Please refer to the Academic Regulations of the University's Academic Catalog:


10. **Incomplete Grades:** I do not give incomplete grades. Don’t ask.

11. **Eating in Class:** Eating in class will not be tolerated. Eat before or after class but not during class. You will be asked to leave the classroom if you are eating in class and will not receive attendance/participation points for that day.

12. **Reading or viewing material other than class related material:** Reading or viewing material other than class related material is strictly prohibited and will not be tolerated. You will be asked to leave the classroom if you engage in this conduct and will not receive attendance/participation points for that day.

13. **Extra Credit, dropping the lowest grade, and substituting a higher grade for a lower grade:** There is no extra credit, I don’t drop the lowest grade, and I don’t substitute grades. Don’t ask.

14. **Withdrawing from the class:** It is the student's responsibility to drop the class by the deadline set by the registrar’s office.

15. **Students with special needs:** Disabled Student Services Office (DSSO): Disabled Student Services Office (DSSO) provides a program of support to students with physical, or mental impairments, as well as those who become temporarily disabled due to an injury or recent surgery, and to women with "at risk" pregnancies. The department provides the following services to eligible students registered with DSSO: note taking, sign language interpreter and reader and/or scribe services, priority registration, use of adaptive technology, diagnostic testing for learning disabilities, alternative test format and location, and advocacy.

To register to receive services, students need to schedule an intake interview with the director of DSSO and provide medical and/or diagnostic documentation verifying a disability. The documentation must clearly state symptoms and limitations that adversely affect academic performance. All information provided to DSSO is treated highly confidential and is not disclosed without written consent or a compelling need to know.
If students have or suspect a hearing loss and/or a learning disability that is adversely affecting academic performance in math and/or foreign language requirements for a degree, they should contact this DSSO immediately to discuss available options. **Students should be aware that faculty is not obligated to provide accommodations without proper notification from DSSO.** Therefore, if you feel that you may have a disability that requires accommodation, students should contact DSSO at (915) 747-5148 or e-mail at dss@utep.edu. You can also visit DSSO's website at www.utep.edu.dss or the Disabled Services Office located in Room 106, East Union Building.

**IT IS YOUR RESPONSIBILITY TO ADVISE ME IF YOU ARE REGISTERED WITH THE DSSO AND TO PROVIDE ME WITH ALL THE NECESSARY DOCUMENTATION REGARDING YOUR DISABILITY AND REQUIRED ACCOMMODATION. I AM NOT A MIND READER AND CANNOT ACCOMMODATE YOU WITHOUT SUCH INFORMATION.**

16. **Dishonesty and Cheating: Do Not Engage in Academic Misconduct:** Students may not cheat on exams, submit written work that is not their own, plagiarize, or keep examinations or scantrons.

Academic Dishonesty: The University of Texas at El Paso prides itself on its standards of academic excellence. In all matters of intellectual pursuit, UTEP faculty and students must strive to achieve based on the quality of the work produced by the individual. In the classroom and in all other academic activities, students are expected to uphold the highest standards of academic integrity. Any form of scholastic dishonesty is an affront to the pursuit of knowledge and jeopardizes the quality of the degree awarded to all graduates of UTEP. It is imperative that the members of this academic community understand the regulations pertaining to the academic integrity and that all faculty insist on adherence to these standards. Any student who commits an act of scholastic dishonesty is subject to discipline. Scholastic dishonesty includes, but is not limited to cheating, plagiarism, collusion, the submission for credit of any work or materials that are attributable in whole or in part to another person, taking an examination for another person, and any act designed to give unfair advantage to a student or the attempt to commit such acts. Proven violations of the detailed regulations, as printed in the handbook of Operating Procedures and available from the Office of the Dean of Students, may result in sanctions ranging from disciplinary probation, to failing grades on the work in question, to failing grades in the course, to suspension or dismissal, among others.

Course Limitations: It is university policy that no student may repeat any subject that he or she has taken three times. If a student has taken a course and received a C or better, that student will not be allowed to repeat the course for a higher grade. If a student registers for a class the third time there will be additional tuition charges assessed.

17. **Contacting or meeting with the Instructor, posting of grades, and miscellaneous:**

Please see me before or after class to arrange for a mutually convenient time to meet in person. Please note: office visits are reserved for questions that you cannot answer yourself after a reasonable effort on your part. Your grades and grade average will be
posted in the Gradebook on Blackboard; do not e-mail or call me asking me for your grades or your grade average; it is up to YOU to lookup your grades; I will not do it for you. To protect your privacy, I DO NOT e-mail or give grades over the telephone. And please do not try to use guilt to get me to change your grade. It won’t work. I have been worked over by guilt-trip experts over the years and guilt trips don’t work on me.
UNIVERSITY POLICIES

Notice of Copyright Infringement: Copying a textbook is a violation of U.S. copyright law. Violation of U.S. copyright law can result in civil damages up to $100,000 for each work copied. Copying of textbooks is not “fair use” under the Copyright Act. The “fair use doctrine” only permits non-commercial copying of part (generally not more than 10%) of a copyrighted work. Please do not bring copied textbooks to this class.

Use of Technology in the Classroom: The University of Texas at El Paso supports the use of technology for learning. We also understand that the use of laptops can be an asset to some students and help them in their note-taking and learning. That being said, we also believe that students should have diverse learning experiences and be adaptable to different styles of learning and note-taking.

Students are expected to follow the rules and guidelines established by instructors for each class that they are taking, and to make a conscious effort to adapt to learning environments that may vary across instructors, classrooms, and disciplines.

Course Repeat Fee: If a student repeats a course for a third time, an additional fee of $100 per credit hour will be imposed.

Three-time Rule: The University has adopted a policy that limits undergraduate course enrollment. In most instances a student may enroll in an undergraduate class a maximum of three times, except with the permission of the student’s academic dean. This includes enrollments that result in a grade of “W”, “I”, “D”, or “P”. A student may not enroll in a course in which a grade of “C” or higher has been previously earned. Moreover, a student may not enroll in a course in which he or she has an unresolved grade of “I”. A student may enroll more than three times in a course that is identified as “may be repeated for credit.”

Student Standards of Conduct: Each student is responsible for notice of and compliance with the provisions of the Regents' Rules and Regulations and the rules of the University. Copies of the Regents' Rules and Regulations and all University rules are available for review in the office of: President, Vice President for Student Affairs, Dean of Student Life, Student Activities, and the University Library.

All students are expected and required to obey the law, to comply with the Regents' Rules and Regulations, with System and University rules, with directives issued by an administrative official in the course of his or her authorized duties, and to observe standards of conduct appropriate for the University. A student who enrolls at the University is charged with the obligation to conduct him/herself in a manner compatible with the University's function as an educational institution.

Any student who engages in conduct that is prohibited by Regents' Rules and Regulations, UT System or University rules, specific instructions issued by an administrative official or by federal, state, or local laws is subject to discipline whether such conduct takes place on or off campus or whether civil or criminal penalties are also imposed for such conduct.
Policy on Disruptive Acts: The obstruction or disruption of any teaching, research, administrative, disciplinary, public service or other authorized activity on campus or under the authority of the University or on property owned or controlled by the University is prohibited and will subject the student or group of students to disciplinary action.

Disclaimer: The instructor reserves the right to revise the course syllabus and course outline if necessary. Notice of any changes to the syllabus and course outline will be posted on Blackboard.
<table>
<thead>
<tr>
<th>SPRING 2015</th>
<th>WINTERMESTER 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Graduate admission deadline for international applicants</td>
<td>1-Sep</td>
</tr>
<tr>
<td>Undergraduate admission application priority due date</td>
<td>1-Oct</td>
</tr>
<tr>
<td><strong>Open Registration</strong></td>
<td>27 Oct-14 Jun</td>
</tr>
<tr>
<td>Class schedules/bills mailed to students who registered</td>
<td></td>
</tr>
<tr>
<td>Graduate admission application deadline</td>
<td>31-Dec</td>
</tr>
<tr>
<td>New Year's Day - University Closed</td>
<td>1-Jan</td>
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<tr>
<td>Tuition payment deadline for students who registered early</td>
<td></td>
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<tr>
<td>Late registration prior to classes</td>
<td>15-16-Jan</td>
</tr>
<tr>
<td>Martin Luther King, Jr. Birthday - University Closed</td>
<td>19-Jan</td>
</tr>
<tr>
<td><strong>Classes begin</strong></td>
<td></td>
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<tr>
<td>Late registration after classes begin</td>
<td>20-23 Jan</td>
</tr>
<tr>
<td>Tuition payment deadline for students who registered during the 1st week of classes</td>
<td></td>
</tr>
<tr>
<td>Census Day</td>
<td>4-Feb</td>
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<tr>
<td>Last day to select P/F Option</td>
<td>13-Feb</td>
</tr>
<tr>
<td>$35.00 Graduation application fee deadline (fee after this date $50.00)</td>
<td>20-Feb</td>
</tr>
<tr>
<td>Spring Break - (No Classes)</td>
<td>9-13 Mar</td>
</tr>
<tr>
<td>Freshmen mid-term grades due to the Records Office</td>
<td>26-Mar</td>
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<tr>
<td>Mid-term grades e-mail to Freshmen via UTEP e-mail address</td>
<td>30-Mar</td>
</tr>
<tr>
<td><strong>Cesar Chavez Birthday - Observance (no class day)</strong></td>
<td>31-Mar</td>
</tr>
<tr>
<td>Spring Study Day (no class day)</td>
<td>3-Apr</td>
</tr>
<tr>
<td>Course drop deadline</td>
<td>6-Apr</td>
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<tr>
<td>Deadline to submit candidates' names for the Commencement Program</td>
<td>17-Apr</td>
</tr>
<tr>
<td><strong>Last day of classes and complete withdrawal from the University</strong></td>
<td>7-May</td>
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<tr>
<td><strong>Dead Day</strong></td>
<td>8-May</td>
</tr>
<tr>
<td>Final Exams</td>
<td>11-15 May</td>
</tr>
<tr>
<td>Last day to accept late graduation applications <em>(name will not appear in the Commencement Program booklet)</em></td>
<td>15-May</td>
</tr>
<tr>
<td><strong>Spring Commencement</strong></td>
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<tr>
<td>Final grades due to the Records Office</td>
<td>30-May</td>
</tr>
<tr>
<td>Deadline for graduate degree candidates for submission of electronic thesis or dissertation, and for certification of graduate degree final examinations to the Graduate School</td>
<td>22-May</td>
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<tr>
<td>Final grades officially available to students Online.</td>
<td>25-May</td>
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</tbody>
</table>

**Spring 2015 Registration start dates:**
- October 27: Registration begins for Doctoral, Special Professional, Graduate, Post-Bacc, and Seniors
- November 3: Registration begins for Juniors
- November 10: Registration begins for Sophomores
- November 17: Registration begins for Freshmen

**Registration continues for all until:**
- January 20: Spring Regular Registration ends

Return to Main Calendar Page
Final Examinations Schedule

Exam Policy
Exemption from final examination may not be given. Final examinations are scheduled to be two hours, forty-five minutes in length and take place during the final examination period. It is the policy of the university not to administer a second final examination to the course. It is also university policy that students shall not have more than two final examinations in a single day. In the unlikely event that the examination schedule results in a student having three final examinations on a single day, the faculty member upon the request of the student shall reschedule the second of that student's three examinations. Listed below are the final examination schedules. It is the student's responsibility to check this schedule carefully. Confusion as to the exam time will not be accepted as a valid reason for missing an examination.

Alternate Part of Term Exams
Alternate Part of Term exams follow a different exam schedule. Final exams for alternate part of terms are given on the last day of the part of term. Please check with the scheduling office for specific dates at scheduling@utep.edu.

NOTE TO FACULTY:
Courses being taught at a non-standard meeting time do not have a final exam time slot on the exam table. Faculty should e-mail the Scheduling Office to reserve a special time for their final exam at scheduling@utep.edu. Please include your course CRN on your e-mail request.

NOTE TO STUDENTS:
Please contact your course instructor if you do not see your final exam time on the table below.

Final Examinations

<table>
<thead>
<tr>
<th>Group Exams</th>
<th>Group Exam Is...</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENGL 0312</td>
<td>Monday, May 11th</td>
</tr>
<tr>
<td>ESOL 1309, ESOL 1311, ESOL 1312, ESOL 1610 ESOL 1910</td>
<td>Monday, May 11th</td>
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<tr>
<td>CHEM 1305 CHEM 1306</td>
<td>Tuesday, May 12th</td>
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<tr>
<td>CS 1420</td>
<td>Tuesday, May 12th</td>
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<tr>
<td>QMB 2301</td>
<td>Wednesday, May 13th</td>
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</table>

<table>
<thead>
<tr>
<th>Exams by Meeting Time</th>
<th>Your Final Is...</th>
</tr>
</thead>
<tbody>
<tr>
<td>MWF 7:30 - 8:20 am</td>
<td>Friday, May 15th</td>
</tr>
<tr>
<td>MW 8:30 - 9:20 am</td>
<td>Monday, May 11th</td>
</tr>
<tr>
<td>MW 9:30 am - 10:20 am</td>
<td>Wednesday, May 13th</td>
</tr>
<tr>
<td>MWF 10:30 - 11:20 am</td>
<td>Friday, May 15th</td>
</tr>
<tr>
<td>MW 11:30 am - 12:20 pm</td>
<td>Wednesday, May 13th</td>
</tr>
<tr>
<td>MWF 12:30 pm - 1:20 pm</td>
<td>Friday, May 15th</td>
</tr>
<tr>
<td>MW 1:30 - 2:20 pm</td>
<td>Wednesday, May 13th</td>
</tr>
<tr>
<td>MW 2:30 - 3:20 pm</td>
<td>Monday, May 11th</td>
</tr>
<tr>
<td>MW 4:30 - 5:50 pm</td>
<td>Monday, May 11th</td>
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<tr>
<td>Mondays 6:00 pm - 8:50 pm</td>
<td>Wednesday, May 13th</td>
</tr>
<tr>
<td>Wednesdays 6:00 pm - 8:50 pm</td>
<td>Thursday, May 14th</td>
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<tr>
<td>TR 7:30 am - 8:50 am</td>
<td>Thursday, May 14th</td>
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<tr>
<td>TR 9:00 am - 10:20 am</td>
<td>Tuesday, May 12th</td>
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<tr>
<td>TR 10:30 am - 11:50 am</td>
<td>Thursday, May 14th</td>
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<tr>
<td>TR 12:00 pm - 1:20 pm</td>
<td>Tuesday, May 12th</td>
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<tr>
<td>TR 1:30 pm - 2:50 pm</td>
<td>Thursday, May 14th</td>
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<tr>
<td>TR 3:00 pm - 4:20 pm</td>
<td>Thursday, May 14th</td>
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<tr>
<td>TR 4:30 - 5:50 pm</td>
<td>Tuesday, May 12th</td>
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<tr>
<td>TR 8:00 am - 8:50 pm</td>
<td>Thursday, May 14th</td>
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<tr>
<td>Tuesdays 6:00 pm - 8:50 pm</td>
<td>Thursday, May 14th</td>
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<tr>
<td>Saturdays 8:00 am, 9:00 am, 10:00 am, 11:00 am, 12 noon 2:00 pm</td>
<td>Saturday, May 16th</td>
</tr>
</tbody>
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| Regularly scheduled time and location | |