The University of Texas at El Paso Extended University Department of Communication Fall 2020

COMM 3321: Public Relations

INSRUCTOR INFORMATION Associate Professor of Practice MBA/MA Eli Garcia

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Virtual office hours: By appointment

Preferred method of communication: email (Please include in the subject: "Online COMM 3321")

COURSE CONTENT

Course Description:

This course explores the different concepts and techniques used in public relations. The content is designed with the goal of developing a thorough understanding of the different principles and methods utilized in public relations practices.

Credit Hours: 3

Prerequisite Courses: Junior Standing

Course Learning Outcomes

Upon completion of this course, you should be able to:

- 1. Compare and contrast the roles that public relations plays in different types of organizations and how it distinguishes itself from other communication functions/disciplines.
- 2. Analyze ethical and legal public relations issues.
- 3. Assess the core functions involved in the strategic public relations process (research, analysis, communication, evaluation).
- 4. Apply public relations concepts in public relations strategic planning.
- 5. Create effective communication objectives for a public relations plan.

Course Textbook

Dennis L. Wilcox, Glen T. Cameron, Bryan H. Reber, Public Relations: Strategies and Tactics,
 11th edition, Pearson

ISBN-13: 978-0205960644 ISBN-10: 020596064

Technology Requirements

This course is presented in the Blackboard learning management system.

To ensure your success in accessing your course materials and completing your assignments, it is recommended that you ensure your computer setup for this class meets the following minimum requirements:

- 1. Broadband Internet connection, such as cable or DSL
- 2. A modern computer (PC or Mac), no more than four years old, with the following minimum configuration:

o Processor: Dual-core or better, at least 2 GHZ

o RAM: 2 GB or better

- Operating System: Windows 7 or 8, or Mac OS X 10.6.8 or better
 - A computer headset is recommended (microphone and earphone set).
 - The hands-free option for your telephone will work in most cases.

Tech Support

The University of Texas at El Paso offers complete technical information and online help desk support at http://at.utep.edu/techsupport/.

Method of Evaluation

Assessment Items	Value	Points
Module Quizzes	70%	7 quizzes @ 100 points each 700 points total
Discussion Questions	18%	6 @ 30 points each 180 points total
Assignments	12%	2 @ 60 points each 120 points total
	Total	1000 points

Grading Scale

Letter Grade	Percentage Earned	Points Earned
Α	90%-100%	900-1000 points
В	80%-89.99%	800-899 points
С	70%-79.99%	700-799 points
D	60%-69.99%	600-699 Points
F	< 60%	599 points or below

Expectations and Policies

What to Expect from the Instructor

The best way to communicate with your instructor is via email. Always include in the subject of your email "Online COMM 3321" When sending and email and your name. All emails will be answered within 48 hrs. Graded assignments will be posted a week after the submission date.

Participation

Your active participation extremely important! There will be an opportunity to discuss and interact with classmates through *discussion questions*, which will be graded. Please refer to the "method of evaluation" section for discussion questions and assignments' points and value.

Academic Dishonesty Statement

Academic dishonesty is prohibited and is considered a violation of the UTEP Handbook of Operating Procedures. It includes, but is not limited to, cheating, plagiarism, and collusion.

- Cheating may involve copying from or providing information to another student, possessing unauthorized materials during a test, or falsifying research data on laboratory reports.
- *Plagiarism* occurs when someone intentionally or knowingly represents another person's words or ideas as his or her own.
- *Collusion* involves unauthorized collaboration with another person or group to commit any academically dishonest act.

Any act of academic dishonesty attempted by a UTEP student is unacceptable and will not be tolerated. Violations will be taken seriously and will be referred to the Office of Student Conduct and Conflict Resolution for possible disciplinary action. Students may be suspended or expelled from UTEP for such actions. You can find more information in the UTEP *Handbook of Operating Procedures,* under the heading "Alleged Student Scholastic Dishonesty," and in the Regents' Rules and Regulations.

Late Policy

Deadlines for all quizzes, discussion questions and written assignments will be strictly enforced. No quizzes, discussion questions or written assignments will be accepted after deadline. Missing a deadline is equivalent of not doing the assignment. PR professionals must meet strict deadlines. Students are expected to do the same.

Library Information

Access the UTEP Library by visiting http://libraryweb.utep.edu/.

Responsible, Ethical and Effective Electronic Communication

It is important to share a word of caution so we can become wiser about interpersonal distance learning communications. In an online environment, many of the feelings or impressions that are transmitted via body language in face-to-face communications are lost. Consequently, interpreting emotions and innuendos can be difficult. Only what is written, or drawn, carries the message. Often, excitement can be misinterpreted as anger or insult. We all need to keep this in mind as we communicate.

Words in print may seem harmless, but they can injure us emotionally when working at a distance. Hence, we must be conscious of how we communicate while working at a distance and use good netiquette, that is, online communication etiquette. For example, your classmates may not know who is posting a comment, so clearly identify yourself when posting to a discussion board. Furthermore, avoid using all capital letters in electronic communication, as all caps come across as shouting.

The standard netiquette for participation in networked discussion requires that all comments focus on the topic at hand, without becoming personalized, and be substantive in nature. In other words, you certainly may disagree with others, but you must do so respectfully. You may express strong beliefs or emotions, but you may not get so carried away that you lose all perspective on the course itself.

You can find more information on netiquette, the etiquette of Internet communication, at www.albion.com/netiquette.

Disability Statement

If you have a disability and need classroom accommodations, please contact The Center for Accommodations and Support Services (CASS) at 747-5148, or by email at cass@utep.edu, or visit the office located in UTEP Union East, Room 106.

For additional information, please visit the CASS website at www.sa.utep.edu/cass.

Have a great learning experience!

Activity	Description	Due Date	Points
Readings	Required Readings Chapters 1 "What is Public Relations" Chapter 2: "The Evolution of Public Relations" Additional Resources In addition to reading Chapters 1 please watch the following videos: "What is Public Relations" https://www.youtube.com/watch?v=7ptiYPcIeM8 Source: McNaugthon, M. (2014, Jun1) What is Public Relations? (Video) YouTube. https://www.youtube.com/watch?v=7ptiYPcIeM8 What PR Pros Do: https://www.youtube.com/watch?v= Amu3sHkpnw Skills to succeed https://www.youtube.com/watch?v=GReTADrnZGQ Source: Public Relations Society of America (PRSA)	Thursday August 27th, by 11:00 PM Mountain Time	0
Week 1 Discussion 1	Introduce yourself to your classmates and instructor. Talk about your current work, your professional experience, and the expectations you have for this course. In addition, why do you feel PR is important to organizations?	Initial post to the Discussion due by Wednesday August 26 th , 11:00 PM Mountain Time Two replies to your peers due by Saturday August 29th, 11:00 PM Mountain Time	0
Week 1 Discussion 2	Now that you have explored and analyzed diverse Public Relations definitions and have analyzed how PR is different from Advertising, please create your own personal definition of public relations • Why do you feel your personal definition provides a solid general perspective of what the PR profession entails? • How do you think your personal definition addresses the current trends and challenges associated with the profession? • How is PR different from Advertising? • Please read and provide feedback to 2 classmates' postings	Initial post to the Discussion due by Thursday August 27th, 11:00 PM Mountain Time Two replies to your peers due by Sunday August 30th, 11:00 PM Mountain Time	30
Quiz 1	Please answer questions for quiz #1 (Based on Ch. 1 & CH 2 from textbook) Deadline: Sunday August 30th by 11:00 PM MST	I	100

Activity	Description	Due Date	Points
Readings	Required Readings Chapter 3: "Ethics and Professionalism" Chapter 4: 'Public Relations Departments and Firms" In addition to reading chapters 3 & 4: Visit the Public Relations Society of America - PRSA (http://www.prsa.org/resource-library/ethics/code-of-ethics/) and the Arthur W. Page Society (http://www.awpagesociety.com/site/the-page-principles) websites to learn more about their roles in the profession and analyze	Wednesday September 2 nd , by 11:00 PM Mountain Time	0
	their code of ethics/principles. Additional Resources In preparation for each weekly case study, you are encouraged to explore the web and the UTEP Library, including NBC Learn, Films on Demand, and other media resources.		
Week 2 Discussion	Please read "Case Activity: The Ethical Dilemmas in the Workplace" in page 93 of your textbook. Using all information in the readings for this week(including the PRSA and Arthur W. Page code of ethics/ principles) analyze all 3 situations and answer the following questions: • What is the main ethical issue in each situation? • How would you approach each ethical situation? • What professional recommendations would you make to avoid the reoccurrence of any potential ethical dilemmas in each situation? • Please read and provide feedback to two classmates' postings	Initial post to the Discussion due by Thursday September 3rd, 11:00 PM Mountain Time Two replies to your peers due by Sunday September 6th, 11:00 PM Mountain Time	30
Reb	se answer questions for quiz 2 (Based on Ch.3 & Ch.4 from textbook Wilc er) September 6 th by 11:00 PM MST	ox, Cameron &	100

Activity	Description	Due Date	Points
Readings	Required Readings • Chapter 9. "Public Opinion and Persuasion" • Chapter 11. "Reaching Diverse Audiences • In addition to reading Chapters 9 &11 please watch the following videos: Mas Media Communication Theory videos: • Media Effects Theories: https://www.youtube.com/watch?v=qvgURfZMGoQ • The Agenda Setting Theory: https://www.youtube.com/watch?v=C7qf9gQpoF4 • Hypodermic Needle Theory • Two step model of communication • Uses and Gratifications theory https://www.youtube.com/watch?v=F7SzwMJ3MZQ	Wednesday September 9th, by 11:00 PM Mountain Time	0
Week 3 Discussio n	Provide your personal definition of public opinion Why does the study of public opinion and persuasion matter for the ethical and professional practice of Public Relations? What ethical and professional considerations do you need to consider when using persuasion techniques to reach diverse audiences? Please read and provide feedback to two classmates' postings	Initial post to the Discussion due by Thursday Sep 10th, 11:00 PM Mountain Time At least 2 replies to your peers due by Sunday Sep 13th, 11:00 PM Mountain Time	30
Quiz 3	Please answer questions for quiz #3 (Based on Ch. 9 & Ch.11 from Wilcox, Cameron& Reber, textbook) Deadline: Sunday Sep 13 th by 11:00 PM MST	1	100

Activity	Description	Due Date	Points
Readings	Program Planning" In addition to reading Chapters 5 & 6 please watch the following video: "The PR Campaign" http://o-fod.infobase.com.lib.utep.edu/p_ViewVideo.aspx?xtid=44681&loid=117348# available through the UTEP library. Please use your UTEP credentials to log in to the UTEP library website PR Goals, Objectives, Strategies and Tactics: https://www.youtube.com/watch?v=IEw9MToY50s How to write objectives, strategy and tactic https://www.youtube.com/watch?v=voZI75TyeHI	Wednesday, Sep 16th, by 11:00 PM Mountain Time	0
Week 4 Assignment	Week 4 Assignment: Because of limited parking space, your campus wants to motivate students to ride their bicycles to campus, instead of driving their cars. One of the major challenges in doing so is that 80% of the student population is composed of commuter students who drive to work after they have fulfilled their academic responsibilities. The allocated budget for this campaign is \$5000. The estimated implementation time is 3 months. You have been asked to develop a PR plan that fulfills the following goals: A) Increase awareness of the health, environmental and economic benefits of riding a bicycle to campus B) Increase the number of bicycle riding students Using the elements of a plan discussed in this week's readings (Chapter 6): Write a public relations program for this initiative. Develop a name for your PR program, a calendar and series of campus events as part of your strategies and tactics. Note: Keep in mind this is a PR campaign and not an advertising campaign. You can use the example on page 157 in your textbook as reference. Your Campaign/program will be graded using the following rubric: Section Possible Points (60 Points) Situation: Explanation of the challenge(s) and opportunity(ies) presented in	PR Campaign Assignment due by Saturday Sep 19th, 11:00 PM Mountain Time	60

the current situation that	
demand a PR campaign	
Objectives: Write and	5 points
informational and a	
motivational objective	
Audiences : Select 3 target	10 Points
audiences	
Strategies: actions you will	15 Points
develop to achieve your	
objectives	
Tactics: What specific steps you	15 points
will do in each of the	
strategies/ actions mentioned in	
previous section	
Calendar: Provide calendar that	5 points
illustrates how you will schedule	
each strategy and tactic	
Budget: Provide a table	5 points
illustrating how much each	
strategy and tactic mentioned	
earlier will cost (Without going	
over the allocated budget of	
5,000)	
Total Points	60 points

Quiz 4 Please answer questions for quiz #4 (Based on Chapter 5 &6 from Wilcox, Cameron & Reber textbook)

Deadline: Sunday Sep 20th 11:00 PM MST

100

Activity	Description	Due Date	Points
Readings	Required Readings Chapter 7: "Communication" Chapter 8: "Evaluation" Additional Resources In preparation for each weekly topic, you are encouraged to explore the web and the UTEP Library, including NBC Learn, Films on Demand, and other media resources.	Wednesday September 23 rd by 11:00 PM Mountain Time	0
Week 5 Discussion	Discussion Questions: For this week we will discuss issues related to PR communication channels and evaluation processes. • Please answer questions 3 and 5 from Chapter 7, page 196 from your textbook. • Also, please answer questions 8 & 9 from Chapter 8, page 217 from your textbook. • Please read and provide feedback to two classmates' postings	Initial post to the Discussion due by Thursday September 24 th 11:00 PM Mountain Time At least two replies to your peers due by Sunday September 27th, 11:00 PM Mountain Time	30
(1	Please answer questions for quiz #5 Based on Ch.7 & Ch. 8 from Wilcox, Camero Deadline: Sunday September 27 th 11:00PM N		100

Activity	Description	Due Date	Points
Readings	Required Readings Chapter 13: "The Internet and Social Media" Chapter 14: "Preparing Materials for the Mass Media" Chapter 15: "Radio and Television" Additional Resources In preparation for each weekly topic, you are encouraged to explore the web and the UTEP Library, including NBC Learn, Films on Demand, and other media resources.	Wednesday Sep 30th, by 11:00 PM Mountain Time	0
Week 6 Discussion	Discussion Prompt This week we will discuss issues related to strategic use of social media. Please answer the following questions: Choose one of the following companies on social media (Facebook, Instagram and Twitter): Starbucks McDonald's Target Answer the following questions: Which company did you choose to analyze and why? How does the organization use each social media outlet as part of their PR strategies? (Ex: to promote specific products, to communicate brand image, to communicate about specific company community efforts etc.) From a PR/ Communication perspective, do you feel the organization is successful at building relationships with its intended audiences? Why? Please read and provide feedback to two classmates' postings	Initial post to the Discussion due by Thursday October 1st 11:00 PM Mountain Time At least two replies to your peers due by Sunday October 4th, 11:00 PM Mountain Time	30

Quiz 6	Please answer questions for quiz #6 (Based on Ch.13, 14 & 15 from Wilcox, Cameron & Reber textbook) Due date: Sunday October 4 th 11:00 PM MST	100

Activity	Description	Due Date	Points
Readings	Required Readings Chapter 10: "Conflict Management: Dealing with Issues, Risks and Crises" Chapter 12: "Public Relations and the Law" In preparation for each weekly topic, you are encouraged to explore the web and the UTEP Library, including NBC Learn, Films on Demand, and other media resources.	Wednesday October 7 th by 11:00 PM Mountain Time	0
Week 7 Discussion	For our last week of the course, we will discuss the topics of 1) Conflict Management, 2) Organizational Crises and 3) Organizational Reputation. Based on the material covered this week, please answer the following questions (all from Chapter 10): • Question 1 page 276 • Question 3 page 276 • Question 9 Page 276 • Please read and provide feedback to two classmates' postings	Initial post to the Discussion due by Thursday October 8 th , 11:00 PM Mountain Time At least two replies to your peers due by Sunday October 11th, 11:00 PM Mountain Time	30
Due Sunday October Instructions: • The purpose have covered	ublic Relations Reflection Paper (60 point 11th by 11:00 PM of this final assignment is to analyze and a over the past 7 weeks of our course. a short paper (4-5 pages) that covers the second paper (4-5 pages)	reflect on the diverse concepts we	60

Section	Possible Points (60 Points)		
Introduction:	5 points		
Provide an overview of the PR	5 points		
topics that will be discussed in your			
document.		i	
PR Knowledge/Concepts:	25 points		
How would you describe what PR is			
to someone who is not familiar with the concept?			
 Why should any type of 			
organization be knowledgeable on			
PR concepts?			
 How can PR add value to any 			
organization?			
Course Content Reflection:	25 Points		
Which PR concepts discussed in the	25 / 6/1/15		
past 7 weeks did you find most			
relevant?			
Why did these concepts capture your			
attention?			
How can these concepts be applicable			
to your professional			
development? (provide 2 examples)			
(p			
Conclusion:	15 Points		
 Based on the knowledge you have obtained from our course, which PR 			
skills do you perceive to be more			
important for the effective practice			
of PR?			
 Now that you have finished your PR 			
course, what specific			
knowledge/skills can you apply			
right away into your workplace/academic life?			
Total Points	60 points		
	- co pomes		
our paper should include:			
·	citles) and a strong Conclusion/closing statement		
Use proper citations in APA style where applie			
Deadline to submit your final reflection paper	is Sunday April 30 th , 11:00 PM MST		
Quiz 7 Please answer questions f	or quiz #7		
	om Wilcox, Cameron & Reber textbook)	10	00
Deadline Sunday October			
Dendine Sunday School			